



Manolia BOUROU

12 Mitropolitou Iacovou str

14561 Kifissia

GREECE

manoliabourou@gmail.com

(+30) 698 58 15 145

LANGUAGES

English: Excellent, prof. of Cambridge, TOEFL

Italian: Advanced, Celi 3

Greek: mother language

SOFTWARE SKILLS

Advanced user in Microsoft Office Word, Excel, Access, Power Point, Visio, MS Project, Power BI (good knowledge) SAP R/3, Oracle, TM Transporeon Ticontract, reporting tool, rate management E-views

INTERESTS

Gastronomy
Travelling
Theatre
Etymology

EXPERIENCED EXECUTIVE IN SUPPLY CHAIN

Regional Logistics Manager in DS SMITH, with more than 14 year experience, of which 8 years working abroad, in road transport, supply chain and sustainability. In my current role I am managing road transport for Eastern Europe and warehousing network. As finished goods Logistics team leader in Nespresso group, I managed worldwide flows of road, ocean and air transport, the international global warehouse with 8.000 pallet capacity, global budget control of 50 mio, for international transport and respective warehousing costs.

WORK EXPERIENCE

11/22 – present - DS SMITH S.A.

Regional Logistics Manager Eastern Europe (based in Athens)

- Responsible to build a network of logistics capability, in road transport and warehousing, in the cluster for Group’s sites
- Drive logistics’s sustainability agenda in the region (CO2 reduction)
- To lead the development of Logistics ways of working and policies in the Region to help achieve target service levels at optimum cost.
- Management of the cost of in-house and external warehousing and transport operations for the region.
- To promote cross-functional collaboration in order to optimize logistics performance in and above cluster level.
- Provide the interface between central functions and the Clusters/Region related to Pan European or regional tenders, service provider changes and transport sustainability efforts.
- Identify and share best practices in the fields of Health and Safety among the sites of the Region.
- Driving Health and Safety culture, both internally and with external service providers in all fields of logistics operation (infrastructure and processes alike).

10/22 – for present - Member of Laboratory of Market and Consumer behavior analysis (AGORA)

Member of the working group of AGORA

- Member in the Project “Sustainable Tourism with Criteria (ST) submitted for funding to the “Greece 2.0, Basic Research Financing Action, (Horizontal support of all Sciences), sub-action 1”
- Responsible for project’s dissemination actions
- Responsible for measuring the Dissemination KPI and for the relevant research actions about tourism SMEs sustainability.

03/21 – 11/22 - GE Vernova (GE Global Services GMBH – Greece branch)

Customer Fulfillment Operations Manager (based in Athens)

- Own wing to wing contract execution, for power services, for all cycle of supply chain operations of Transactional Service/Repair activities in Europe Region, Greece and Italy, concerning electricity power plants.



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- Responsible for EHS process in Italy and specific plant.
- Manages service / repair / part order placements for assigned scope and supervision of operational activities from order receipt to delivery & billing.
- Ensures Contractual Services Inventory management steps
- Responsible for external billing processes in GE's various ERP systems
- Collaboration with teams of Parts, Logistics, Sourcing and Account Receivables, Accounts Payable etc.
- Engagement with ERP enhancements, integrations and deployment
- Support region team on other possible operational fulfillment activities
- Contractual / Transactional terms and conditions of the assigned customers and contracts, manages proper project set up on ERP's and defines financial (billing, cost, margin etc.) figures and target dates/milestones for assigned scope and follows up target plan with all relevant parties (Customers, Vendors, Finance departments etc.)

01/19 – 06/20 - Nestle Nespresso S.A. Headquarters

Finished Good Logistics Manager (based in Lisbon)

- Management of road, intermodal, ocean transport and freight forwarders for the group, which consisted of negotiation of contracts through tendering process, leading implementation phase, finding new road, intermodal transport suppliers, implementing new road transport solutions concerning transport modes and innovative vehicle types.
- Management of multinational team with 4 people, 2 from FR and 2 from PT
- Part of leadership group, managing change and ensuring success of the new worldwide SC hub focusing on sustainability in Logistics (road, sea and air freight transport)
- Management of road, intermodal, ocean transport and freight forwarders for the group, which consisted of, negotiation of contracts through tendering process, leading implementation phase, finding new road transport suppliers, implementing new road transport solutions concerning new transport modes and vehicle types.
- Definition of operational planning for global transport and warehouse budget. Budget control, monthly dynamic forecast and accruals reporting. Total annual budget 50 Mio. Driving cost saving initiatives
- Management of global warehouse for machines and accessories, managing 3PL relationship, monitoring warehouse capacity of 8.000 pallets and performance, in/outbound flows operations, daily stock accuracy control reconciliation, through SAP R/3, driving KPIs, internal regulations compliance, bi weekly, monthly and quarterly reviews based on goal alignment methodology. EHS plan implementation and supervision
- Building of strong partnerships with carriers with Goal Alignment methodology tools, reviews and KPIs
- Self-billing process of carriers through SAP TM
- Worldwide transportation and warehouse damage claims management
- Logistics SOPs and guidelines, SKUs data validation management
- Airfreight transport organization



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04/13 – 12/18 - Nestle Italiana S.p.A.

EMENA Transport Specialist (based in Milan)

- Local transport manager in Italian market for all businesses, managing international road and intermodal transport
- European Commission “Marco Polo” submission and successful outcome of winning a grant for creating sustainable intermodal synergies between Nestle various businesses
- Project management for improving efficiencies in transport on European level, with outstanding results in savings and optimizations
- Nestle European tender strategy definition, for ES, PT, FR, CH, GR, BG, RU, UA, TR, for all businesses, road, intermodal and temperature control transport
- Supplier’s management KPIs structure and control
- Driving negotiations
- LEAN start-up and design thinking methodology for e-commerce
- Member of a team formed for the first time, that worked remotely in Europe

10/07 – 04/13 - Nestle Hellas S.A.

Materials handling Coordinator (based in Athens)

- Local transport manager of road and ocean shipments
- Inbound process responsible for raw materials, packaging and spare parts for all factories
- Warehouse handling of raw materials
- Customs operations responsible for green coffee, raw, pack and spare parts
- “Goal Alignment” specialist, problem solving D.M.A.I.C. certification.

06/06-08/06 - Nestle Hellas S.A.

Materials Handling Coordinator, Internship (based in Athens)

- Inbound process follow up of raw materials, packaging and spare parts for all factories in Greece.
- Customs operations follow up for green coffee, raw, pack and spare parts

04/04-10/04 - University of Piraeus

Research Assistant

- Internship in the office of Professor Joseph Hassid.
- Supporting role in European projects of the University of Piraeus, performing analysis of data

SEMINARS – CONVENTIONS

- **2011 Negotiation Skills**, Scotwork
- **2010 E- customs electronic submission of customs documents and declarations**, Economotechniki seminars S.A.
- **2008 European union and international transactions VAT and customs procecess**, epsilon ACADEMY



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EDUCATION

- **2020 London Business School** – Mastering Digital Marketing: SEM, SEO, Social Media and Beyond (certificate)
- **2007 University of York UK** – Department of Economics, MSc in Finance and Econometrics
- **2005 University of Piraeus** – Department of Economics, BA in Economics, grade 7.38/10 “very good”
- **1998 Tositseio Arsakeio Lyceum, Ekali** – High School Diploma, grade 18.0/20